

## Kian Capital Announces Receipt of SBIC License and is Actively Seeking Investment Opportunities

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Kian Capital is pleased to announce that on December 20, 2013 its inaugural fund, Kian Mezzanine Partners I, L.P. (the “Fund”), received its Small Business Investment Company (“SBIC”) license from the U.S. Small Business Administration.

Kian Capital is seeking mezzanine and equity co-investment opportunities of up to \$15 million in leading lower middle-market companies.



Collectively, the Kian Capital team has over 74 years of experience working with lower middle-market companies, having managed investments at every level of the capital structure, including nearly \$500 million of mezzanine and equity investments.

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### Investment Criteria

#### Transaction Types

- Growth Financings
- Recapitalizations
- Shareholder liquidity
- Generational transitions
- Management Buyouts
- Corporate divestitures

#### Investment Structure

- \$3 - \$15 million investment
- Mezzanine and equity co-investments
- No amortization prior to maturity
- 5 – 7 year maturity

#### Preferred Industries

- Business Services
- Distribution and logistics
- Niche manufacturing
- Healthcare services

#### Company Attributes

- EBITDA of \$2 - \$15 million
- Proven management team
- Predictable cash flow
- Defensible market position
- Defined catalyst for growth

For more information, please contact Kevin McCarthy or Matt Levenson or visit our web site at [www.kiancapital.com](http://www.kiancapital.com).